

U.S. Department of Transportation



| <ul> <li>GENERAL INSTRUCTIONS—</li> <li>Use Generally Accepted Accounting Principles (GAAP)</li> <li>Report dollar values in whole dollars.</li> <li>Respond to each item. Use "0," "none," or "not applicable" as appropriate.</li> <li>Explain any unusual items, such as large differences between figures reported in the current report and those for the preceding report.</li> <li>Use parentheses to indicate negative numbers.</li> </ul> |                |
|--|----------------|
| Operating Revenues   |                |
| 1. Freight operating revenue – intercity   | \$ 341,589,971 |
| 2. Household goods carrier operating revenue   | \$ 0           |
| 3. Other operating revenue   | \$ 35,559      |
| 4. Total Operating Revenue (Sum of lines 1 through 3)  | \$ 341,625,530 |
| Operating Expenses   |                |
| 5. Freight operating expenses  | \$ 319,102,243 |
| 6. Household goods carrier operating expenses  | \$ 0           |
| 7. Total Operating Expenses (Sum of lines 5 and 6)   | \$ 319,102,243 |
| Net Income (Loss) Calculation  |                |
| 8. Net Operating Income (Loss) (Line 4 minus line 7)   | \$ 22,523,287  |
| 9. Net Non-operating Income (Loss)   | \$ (215,077)   |
| 10. Interest expenses - show as a positive number  | \$ 1,258,530   |
| 11. Ordinary income (loss) before taxes<br>(Sum of lines 8 and 9 minus line 10)  | \$ 21,049,680  |
| <b>12.</b> Total provision for income taxes, extraordinary items, effect of accounting changes, and other items  | \$ 8,204,750   |
| <b>13. Net Income (Loss)</b> (Line 11 minus line 12)   | \$ 12,844,930  |
| Operating Statistics (all carriers)  |                |
| 14. Miles – intercity: highway   | 70,300,072     |
| <b>15.</b> Miles – intercity: rail, water, and air   | 16,229,286     |
| <b>16.</b> Tons – intercity  | 834,287        |
| 17. Total freight bills (shipments and/or loads) – intercity   | 1,344,989      |
| Certification – I hereby certify that this report was prepared by me or under my supervision, that I have examined it, and that the items herein reported on the basis of my knowledge are correctly shown.         Name       Signature         Title       Date         President, Chief Executive Officer       1-26-04   |                |
| Return the<br>completed<br>form to:BUREAU OF TRANSPORTATION STATISTICS<br>U.S. DEPARTMENT OF TRANSPORTATION<br>  |                |